

## Message Text

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PAGE 01 STATE 144836  
ORIGIN NEA-10

INFO OCT-01 EUR-12 ISO-00 XMB-02 EB-07 COME-00 L-03  
SP-02 USIA-06 AID-05 NSC-05 EPG-02 TRSE-00 SS-15  
STR-04 OMB-01 CEA-01 CIAE-00 FRB-03 INR-07  
NSAE-00 OPIC-03 LAB-04 SIL-01 H-01 PA-01 PRS-01  
/097 R

DRAFTED BY NEA/RA:DTMORRISON:YW  
APPROVED BY NEA/RA:SEPALMER  
NEA/ARN:DREUTHER  
EXIM:SGLAZER (SUBS)  
L/NEA:DSMALL (INFO)  
EB/IFD/BP:WLOCKWOOD  
USDOC/CAGNE:JHEARN

-----043943 221633Z /43

P R 221615Z JUN 77  
FM SECSTATE WASHDC  
TO USINT BAGHDAD PRIORITY  
INFO AMEMBASSY ANKARA  
AMEMBASSY ATHENS  
AMEMBASSY BERN  
AMEMBASSY BONN  
AMCONSUL ISTANBUL

C O N F I D E N T I A L STATE 144836

E.O. 11652: GDS

TAGS: ETRD, BGEN, IZ, TR, US

SUBJECT: ARAB BOYCOTT: CATERPILLAR SALES TO BAHATTIN GOREN

REF: BAGHDAD 1021

1. USINT'S REPORTING APPRECIATED

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2. YOUR ADVICE TO BAHATTIN GOREN MANAGER (PARA 5, REFTEL)  
IS RIGHT ON TARGET.

3. USDOC HAS CONVEYED SUBSTANCE OF REFTEL REPORT TO  
CATERPILLAR REPS. WE DO NOT KNOW WHETHER CATERPILLAR WILL  
SEEK PERSUADE IRAQI CONSULAR AUTHORITIES TO ACCEPT USE OF  
POSITIVE CERTIFICATION OR WHETHER IT WOULD BE WILLING

TO ACCEDE TO IRAQI CERTIFICATION LANGUAGE AS SET FORTH IN  
REFTEL.

4. EXIMBANK HAS POLICY OF NOT SUPPORTING EXPORT TRANS-  
ACTIONS WHERE EXIM KNOWS OR HAS REASON TO BELIEVE THAT  
TRANSACTION INVOLVES BOYCOTT CONDITION OR CERTIFICATION.  
EXIM FINDS ACCEPTABLE THE USE OF POSITIVE CERTIFICATION  
(WHICH INCIDENTALLY COINCIDES WITH EXIM'S OWN NEED TO  
ASCERTAIN THAT GOODS SHIPPED ARE OF U.S. ORIGIN). ONCE  
EXIM INSURANCE/GUARANTY IS EFFECT, EXIM COVERAGE WILL BE  
MAINTAINED UNDER TERMS OF POLICY/AGREEMENT. VANCE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** SALES, BOYCOTTS, TRACTORS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 22-Jun-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977STATE144836  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** DTMORRISON:YW  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770223-0224  
**Format:** TEL  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770630/aaaabaem.tel  
**Line Count:** 73  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 347de378-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN NEA  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 BAGHDAD 1021  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 08-Mar-2005 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2069560  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** ARAB BOYCOTT: CATERPILLAR SALES TO BAHATTIN GOREN  
**TAGS:** ETRD, BGEN, IZ, TU, US  
**To:** BAGHDAD  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/347de378-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009